2011 Annual Report



Philadelphia FIGHT 2011 Review

Philadelphia FIGHT's HIV prevention and treatment initiatives operate with the clear understanding that **everyone**, regardless of insurance status, ability to pay, or life situation deserves to be treated with dignity and respect – and to be afforded access to quality resources and care. This belief has not changed since our founding in 1990, and our goal remains: to end the AIDS epidemic in the lifetime of those currently living with HIV.



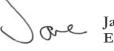
We made many strides in 2011 thanks to a hardworking, dedicated group of over 100 staff and volunteers ready to serve the HIV+ community. For the first time in FIGHT's history, we have four physicians in the Jonathan Lax Treatment Center. Laura Bamford, MD and Joe Garland, MD join our veteran providers Helen Koenig, MD and Medical Director Karam Mounzer, MD in providing compassionate, culturally consciencous HIV primary care. Last year, we opened 24 public computer centers across the city thanks to our partnership with the Philadelphia Freedom Rings initiative. Our Youth Health Empowerment Project received a \$1.5 million grant from the Centers for Disease Control to help stem the spread of HIV infection among young gay men of color. Our Still Rising Program was launched to help women in need of guidance come to grips with their past so that they can realize a brighter future...

And the list continues.



FIGHT's financial position remained strong in 2011 thanks to the continued confidence of our funders and donors, to whom we offer our resounding thanks. More details about our financial position and sources of funding, as well as a full picture of our programs and accomplishments can be found in this annual report.

Looking back on 2011 and the 20 years since FIGHT's founding, we have a lot to be proud of...and we have a lot left to do. For the past two decades, we have fought tirelessly and tenaciously to provide the best medical care possible to those who are HIV positive, and the best in prevention and resources to those who are not. We look forward to the challenges and successes of 2012, and we will keep fighting until our mission is fulfilled.



Jane Shull Executive Director

Our Mission

Philadelphia FIGHT is a comprehensive AIDS service organization that offers HIV education, advocacy, social, mental health, and substance abuse services, youth prevention and leadership programs, outreach to people living with HIV and those at high risk, and access to the most advanced clinical research and state of the art, culturally competent HIV primary care. Our goal is to end the AIDS epidemic in the lifetime of those living with HIV.

Our Model

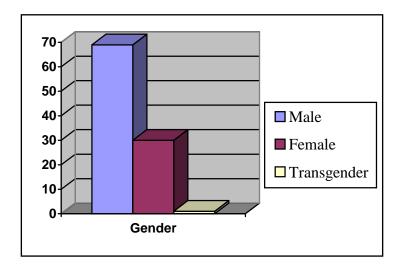
One-Stop Service. It can be very difficult to access and navigate the health care system. We offer comprehensive care in one location to reduce health care barriers. Clients can work with FIGHT from start to finish, from testing to care, case management, mental health therapy, drug recovery, and education. Our varied education programs—Project TEACH, the AIDS Library, Institute for Community Justice, Y-HEP, and more—make it possible for anyone to obtain the information they need.

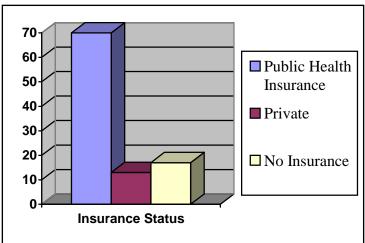
Our Clients

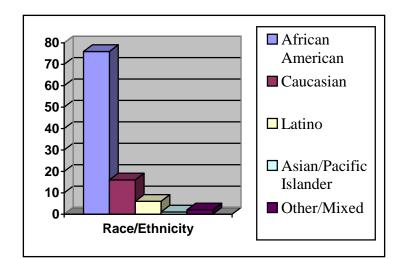
In 2011 we served over 8,000 clients and reached approximately 10,000 people through community outreach. We serve some of the city's most marginalized and disenfranchised individuals. 55% have a history of incarceration, 65% have a history of substance abuse and/or dependence, 55% were men who had sex with men, and 56% present with mental health challenges including depression. See the included graphs for our client population.

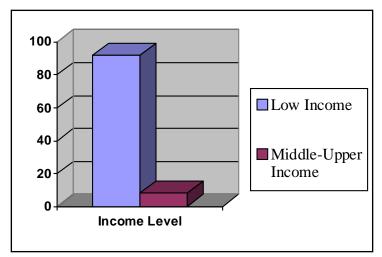
The People We Served in 2011

(Select Clinical and Education Programs - By Percentage)









"FIGHT taught me that I make the choice to change, and then they helped me make that change. Without their programs, jail just would have been jail."

-Rysheen, ICJ Participant

"I don't let HIV hold me back. The disease lives with me, I don't live with it.

I move forward."

-Maria, Project TEACH Graduate

"I now have the skills and training to educate others about the virus... Stop looking down on yourself and really show others that you care about yourself by making a positive change in your life!"

-Kelly, Peer Educator

Meet Our Program Directors



I joined Philadelphia FIGHT as the Medical Director in 2000. It is a pleasure to work in a place where the clinic providers and all FIGHT staff are invested in enhancing each patient's well-being and quality of life. I am honored to oversee the healthcare delivery at the Jonathan Lax Center and the research studies at FIGHT.

Karam Mounzer, MD, Medical Director



My role is to ensure that FIGHT is a hub for learning, growth, and change for all people in Philadelphia and the AIDS community at-large. Through the AIDS Library, the Critical Path Project, Safety Counts, Counseling and Testing, AIDS Education Month, and Project TEACH, my goal is to enable our community to access the life-saving information they need, empowering individuals to teach others about what they have learned.

Juliet Fink, MEd, Director of Education



I have two primary roles at FIGHT. As Administrative Director of the Lax Center, I work to facilitate a positive environment for staff and patients. As Director of the Diana Baldwin Clinic, I work with psychotherapy clients and supervise therapists. In each of my roles, I aspire to carry messages of hope and personal responsibility for all FIGHT clients.

Kevin Moore, PsyD, Administrative Director of the Lax Center, & Director of the Diana Baldwin Clinic



As the Director of FIGHT's Institute for Community Justice, I oversee FIGHT's array of prison programming, which is built around our mission to reduce not only the number of people in prison living with HIV, but also the lasting effects of mass imprisonment on communities.

Hannah Zellman, Director of The Institute for Community Justice



I am responsible for ensuring that we fulfill our mission of empowering youth (ages 13-24) to make healthy decisions as they transition into adulthood. Using a harm reduction model, we accomplish this mission through a variety of programs including our drop-in center, youth development programs, family planning clinic, and therapy, outreach and prevention services.

Katie Dunphy, Director of the Youth Health Empowerment Project

Our Programs and Services

The **Jonathan Lax Center** offers access to HIV primary care, on-site laboratory services, and on-site medication assistance and adherence programs without regard for ability to pay or insurance status. Our services are provided by HIV specialists in a treatment-team environment that respects the dignity and worth of each individual we see.

We conduct advanced **clinical research** of new drugs and treatment options. We offer all expanded access protocols to assure that people in Philadelphia get early access to medications.

The **Diana Baldwin Clinic** offers mental health services such as individual psychotherapy, partner and family counseling, crisis sessions, and a women's support group. FIGHT also sponsors several peer-run support groups, including a Long-Term Survivors Support Group.

Medical Case Management works with individuals to meet such needs as housing, public entitlements, and health insurance. Case managers work with Lax Center providers to ensure that each individual's needs are fully addressed. Our care outreach workers focus on building client relationships, establishing a strong foundation for successful care.

The HIV Counseling and Testing Team wants you to get tested. If you want to know your status, we offer confidential, rapid testing on-site and outreach testing throughout Philadelphia.

Y-HEP (The Youth Health Empowerment Project) offers a safe space for youth 13-24 to talk about sexuality, gender, and HIV/STIs. YHEP offers a variety of clinical and outreach programs, including the Peer Education Academy, which trains youth to be leaders on social and sexual health issues, and the Drop In Center, a safe space for youth to come in off the streets and have a meal, a shower, get clothes, or simply relax with staff and friends.

The AIDS Library is the only lending library devoted to HIV/AIDS in the United States and offers a friendly environment with a wealth of resources and media to access HIV information. We have a computer classroom on site to build computer and Internet skills.

Project TEACH (Treatment Education Advocates Combating HIV) is our signature education program that focuses on medical information as well as topics that address individuals' psychosocial, social, and economic needs. TEACH welcomes all individuals with varying levels of HIV knowledge. We also offer TEACH Outside for individuals who are HIV-positive and formerly incarcerated and Frontline TEACH for allies who want to gain more information.

The Institute for Community Justice was founded in 2009 and now includes FIGHT's Prison & Reentry Services Program. The ICJ functions as part of FIGHT's commitment to locally-rooted, national work to reduce not only the number of people in prison living with HIV, but also the lasting effects of mass imprisonment on communities most affected. Our Care Outreach team is on site daily at the jails to visit inmates who are HIV-positive. We partner with families, providers, and other support networks in the transition home. We offer services tailored to the ex-inmate community such as TEACH Outside, and a support group for the previously incarcerated. The ICJ also operates TEACH In/TEACH Out, Prison Health News, and the Support Center for Prison Advocacy.

The **Critical Path AIDS Project** was founded by people living with HIV/AIDS to offer a range of up-to-date, online HIV prevention and treatment information and research. Critical Path now encompasses FIGHT's Public Computing Center initiative, e-mail list-serves, and website hosting.

TEACH Recovery Education and Empowerment (TREE) is an Intensive Outpatient Program for people living with HIV who are also battling substance abuse issues. It meets three times per week and offers individual and family sessions. The group combines recovery support for both mental illness and substance abuse with the educational components of Project TEACH classes.

2011's Noteworthy Accomplishments & New Initiatives

The Institute for Community Justice engaged in a successful collaboration with the Community College of Philadelphia this year. CCP launched a college program where men in the Philadelphia Prison System take college courses for full credit. Once released, they are directly enrolled in CCP classes in the community. ICJ provided 9-week health education and reentry workshops for two cohorts in 2011; in all, 31 men have graduated from this program, and many have been released and successfully engaged at CCP.

The TEACH In/TEACH Out Program at ICJ grew substantially this year. Every Monday more than 25 reentering individuals engage in this HIV prevention and recidivism prevention program. Total, there are over 150 individuals who have been enrolled in this program, and close to 40 have successfully graduated.

The AIDS Library offered lifelong learning programs this year, including 'Microsoft Word for Writers,' 'SHOUT' – a storytellers' writing workshop reflecting on 30 years of the AIDS Pandemic, and two Women's Online Health workshops. The Library also extended its hours into the evenings on Tuesdays and Thursdays.

The Philadelphia Housing Resource Guide was published for the first time by the AIDS Library, and will be available each year with the AIDS Resource Guide.

Project TEACH, TEACH Outside, and Latino TEACH ran 8 classes and graduated a total of 134 HIV+ students. Thanks to a National Library of Medicine grant, our online hybrid Frontline TEACH class was taught at 3 ASOs, using FIGHT's new mobile computer lab and graduated 44 students this year.

A grant from the **National Library of Medicine** enabled our Peer Education program to provide shelter staff and residents with HIV information. Staff gave 282 presentations in 2011 that reached 6,137 people. During AIDS Education Month in June, 53 presentations were given to 718 people.

Snapshots

Volunteers from Janssen Pharmaceuticals spend their day helping the AIDS Library



FIGHT Vice President Bishop Ernest McNear addresses the 2011 World AIDS Day Prayer Breakfast



Jane Shull, Congressman Brady, Mayor Nutter, Juliet Fink and Andrew Buss help cut the ribbon on FIGHT's first Public Computer Center



Safety Counts graduated a record 57 individuals from its program.

National HIV Testing Day 2011 was a huge success. The Counseling and Testing Department held a special evening testing event on June 27. Over 75 people were tested on National HIV Testing Day alone, with over 300 people receiving testing during the entirety of AIDS Education Month.

Evening Hours and Late Night Testing became popular and successful events. FIGHT and YHEP's Counseling and Testing Departments partnered with Woody's Wednesday 18+ Night and 13th St. Pizza to provide HIV testing until Midnight the last Wednesday of each month.

The Lax Center was recognized by AACO as the top performing Ryan White-funded provider of Ambulatory Outpatient services. This was determined by looking at performance across 27 measures of clinical processes. We are the first agency to be so recognized by AACO. The Lax Center has been moving towards "Centers of Excellence" as a treatment model.

The Women's Treatment Team began meeting in January of 2011 and have been so successful that a similarly structured Latino Care Group formed in November to improve the Lax Center's ability to meet the needs of special populations.

The Client Services Department added another case management position and a harm reduction counselor.

Critical Path hired seven full-time and four part-time staff to manage two federal stimulus grants, one for Public Computer Centers and one for Sustainable Broadband Adoption. FIGHT hosted over 11,000 visitors to our public computer centers, delivered over 6,000 hours of free digital literacy training, and designed ten unique courses tailored for adult learners in English and Spanish

24 KEYSPOTS, or public computer centers, were opened as part of FIGHT's inclusion in the Philadelphia Freedom Rings Partnership.

Y-HEP opened a new Critical Path Computer Lab in April, had 743 youth visit the open access hours in the lab, and 102 youth participated in classes.

A \$1.5 million grant from the Centers for Disease Control was awarded to Y-HEP in 2011 for the **I AM Project**. The grant will fund Y-HEP to recruit, test, empower, protect and link Young Men of Color who have Sex with Men in Philadelphia to Care.

Three new medical providers: Joseph Garland, MD, Laura Bamford, MD and Lizzy Schmidt, CRNP joined the team at the Jonathan Lax Center in 2011.

FIGHT participated in 17 total research initiatives, and two studies, one of which contributed important scientific data to gathering ongoing information about the newest antiretroviral, Rilpivirine and its combination once-daily pill, Complera.

New programs for ex-offenders were added to the services offered at ICJ. These include creative writing, employment, career development, life skills and computer classes were all added to the services offered at ICJ.

Still Rising, an educational support group designed to address the spiritual, physical, emotional and mental needs of the women who participate in it was launched in 2011. The group focuses on understanding trauma, redeveloping self-esteem, negotiating safe spaces and relationships, and a host of other topics using 4 day per week, 4 month long intensive courses and a drop-in group.

Statement of Activities

For the year ending June 30, 2011

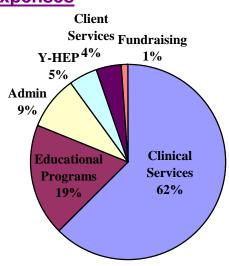
Revenue

Patient Fees & Insurance Government contracts and grants Other grants and contributions Industry Studies Interest/miscellaneous income		\$7,529,425 \$4,259,075 \$550,777 \$155,407 \$5,272
	Total Revenue	\$12,499,956
<u>Expenses</u>		
Clinical services Educational pro Y-HEP Client services	grams	\$7,085,667 \$2,133,731 \$546,440 \$446,465
	Total Program Expenses	\$10,212,303
Administrative expenses Fundraising expenses		\$997,186 \$139,165
	Total Expenses	\$11,348,654
	Change in Net Assets	\$1,151,302

Revenue

Industry Studies Other grants & 1% Interest/Misc Contributions <1% Government Contracts and Grants 34% Insurance 61%

Expenses



Fiscal Year 2011 Sources of Revenue

Public Funders & Partnerships

United States Government

340B Drug Pricing Program

Department of Health and Human Services

National Institutes of Health - National Institute on Drug

Abuse (in partnership with the Univ of Penn)

National Library of Medicine

Commonwealth of Pennsylvania

Department of Health

Department of Community and Economic Development

City of Philadelphia

AIDS Activities Coordinating Office

Office of Addiction Services - Coordinating Office for Drug and Alcohol Abuse Programs

Department of Public Health

Department of Human Services

Division of Technology - US Department of Commerce,

American Recovery and Reinvestment Act

Community Partnerships

Family Planning Council

Health Federation of Philadelphia

University of Pennsylvania Health System

Urban Affairs Coalition

Clinical Research Studies

Alere Scarborough, Inc.

Boehringer Ingelheim Pharmaceuticals, Inc.

Gilead Sciences

GlaxoSmithKline

Massachusetts General Hospital

Merck and Company, Inc.

OraSure Technologies, Inc.

Pfizer Inc.

Schering Plough

Tibotec Therapeutics

The Wistar Institute

FY 2011 Sources of Revenue (continued)

CORPORATION & FOUNDATION SUPPORTERS

Abbott Laboratories

ActionAIDS

AIDS Fund

AIDS Law Project of PA

APM, Inc.

Attic Youth Center

Atwater Kent Foundation

Auxilium Pharmaceuticals

Barra Foundation

Ben Franklin House

BioScrip Pharmacy

Boehringer Ingelheim

Bread and Roses

Community Fund

Bristol-Myers Squibb

Company

Children's Hospital of

Philadelphia

Congreso de Latinos Unidos

Creative Characters

CVS CareMark CarePlus

dance4life

Design Spree

Drexel University

EMD Serono

Esperanza Health Center

Fox & Roach Realtors

Fox Rothschild Center for Law and Society

GALAEI

Genentech

Gilead Sciences

Giovanni's Room

Glaxo SmithKline

IntraMed

Johnson and Johnson

Family of Companies

Jones Apparel Group

Juvenile Justice Center of

Philadelphia

LabCorp

LGBT Resource Center

Libby Family Fund

MANNA

Masco Communications

Mavis Group

Max and Me Catering

Mazzoni Center

MCL Consulting

Me Salon and Spa

New Hope

Chamber of Commerce

Northeast Treatment

Centers, Inc.

Ortho Biotech

The Pew Charitable Trusts

Pfizer, Inc.

The Philadelphia

Foundation

Presbyterian Hospital

Public Health Management

Corporation

Quest Diagnostics

Reading Connection

Robert John Russo Galleries

Roche

Schultz Technology Solutions

J. Spinelli & Sons

St. Christopher's Hospital

for Children

Tibotec Therapeutics

Tonomora Foundatoin

Union Benevolent Association

van Ameringen Foundation

Viiv Healthcare

Wells Fargo Bank NA

William Way Community Center

The Wistar Institute

YIKES

Snapshots

Attendees enjoy the 2011 We Remember Gala



Mayor Nutter sports his 2011 AIDS Education Month Tee



Supermodel Doutzen Kroes joins Y-HEP in launching dance4life-USA!



2011 Sources of Revenue (continued)

INDIVIDUAL DONORS

FIGHT recognizes those who believe in our mission: ending the AIDS epidemic during the lifetime of those currently living with HIV. These individuals make it possible for us to continue and expand the lifesaving work of Philadelphia FIGHT and we offer them our humble thanks...

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